



# DEMYSTIFYING VISA WORK PROGRAMS

*for Local Employers*

## PRESENTERS

Peter Twachtman, President and CEO, Lark Hotels  
Carly Eglin, Co-Founder and COO, Seasonal Connect  
Keith Pabian, Co-Founder and CEO, Seasonal Connect

Sponsored by





## **Keith Pabian**

**Seasonal Connect**, Co-Founder & CEO  
**Pabian Law**, Founding Partner



## **Carly Eglin**

**Seasonal Connect**, Co-Founder & COO  
**Pabian Law**, COO



## **Peter Twachtman**

**Lark Hotels**, President & CEO

Sponsored by





## Peter Twachtman

**Lark Hotels, President & CEO**

Peter Twachtman has been a life-long hospitality professional. Having grown up in Wilmington, Vermont, Peter was exposed early to visitors from near and afar and thus began his career in hospitality. After graduating high-school Peter moved to Portland, Maine to attend the University of Southern Maine and has called Portland his home for over 30 years now. In the late 90's he attended UMASS, Amherst and earned an MS in Hospitality Marketing. Peter later went on to found a hotel group in Maine where he served as the COO and Managing Partner for over a decade and now serves as the CEO of Lark Hotels, representing over 50 locations across 14 states. Peter believes Hospitality is a lost art-form and that there is real pride in service. He leads his company with that mind-set and strives to put the people that work for him first.





## Keith Pabian

**Seasonal Connect**, Co-Founder & CEO  
**Pabian Law**, Founding Partner

Keith Pabian is the Co-Founder/CEO of Seasonal Connect, a staffing and operational solution for seasonal organizations across the country, and Founding Partner for Pabian Law, a national immigration law firm focused on assisting employers through the visa and immigration process. Keith has a unique specialization in working with hospitality organizations from coast to coast with H-2B visa petitions. Keith regularly presents at conferences on immigration topics affecting hospitality organizations and has received numerous awards for his success in providing solutions for employers' most pressing staffing issues. Keith graduated from Union College and the Villanova University School of Law. He has years of experience with the hospitality industry through his work at Seasonal Connect and Pabian Law. He lives in Massachusetts with his wife and two sons.





## **Carly Eglin**

**Seasonal Connect, Co-Founder & COO**  
**Pabian Law, COO**

Carly Eglin is the Co-Founder/COO of Seasonal Connect, a staffing and operational solution for seasonal organizations across the U.S., and the COO of Pabian Law, a national immigration law firm. Carly speaks often at conferences and on webinars about issues specific to seasonal employment. Her goal is to educate organizations about best practices, inform them of the latest trends in the hospitality industry, and highlight solutions to organizations' seasonal employment challenges. As a native of Cape Cod, Massachusetts, Carly has also worked in the hospitality industry as a seasonal worker herself, which provides her with a dual perspective into the challenges of the hospitality and seasonal world. Carly has been working in the seasonal employment space for fifteen years and the immigration law space for over seven years. She lives with her wife and three dogs in central Massachusetts.

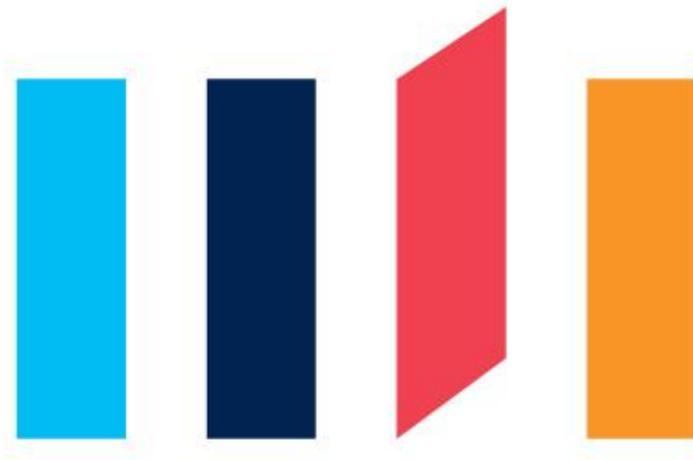




# H-2 B and J-1 visas



# Seasonal Connect



- Database and how it works
- Connecting employers with opposite busy seasons for recruiting in-country H-2B workers
- Americans

Sign up at [www.seasonalconnect.com](http://www.seasonalconnect.com)! Use discount code **VT2023** for 15% off of the monthly fees.



**How the state can support employers**



**Keith Pabian**

Seasonal Connect and Pabian Law

617-939-9444

keith.pabian@seasonalconnect.com



PABIAN LAW

www.pabianlaw.com



**Carly Eglin**

Seasonal Connect and Pabian Law

617-716-6491

carly.eglin@seasonalconnect.com



**SEASONAL  
CONNECT**

www.seasonalconnect.com



**Peter Twachtman**

Lark Hotels

207-450-3755

peter@larkhotels.com

*Lark*

www.larkhotels.com



## NEXT UP:

- *CEDS Vital Projects Video Project Trailer*  
11:50 a.m. - 12:00 p.m.
- *Special Announcement (with M&T Bank)*  
12:00 p.m. - 12:15 p.m.
- *Buffet Lunch* 12:15 p.m. - 1:15 p.m.
- *Afternoon Breakout Sessions* 1:20 p.m. - 2:30 p.m.

